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Companies can employ software suites to track and analyze customer activity on their websites, in their online stores, across social media, and even their responses to various email marketing

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This new revised and updated third edition has completely new chapters on 'The Nature and Role of Competitive Advantage' and 'The Strategic Management of the Expanded Marketing Mix', and extensive new material covering: the changing role of marketing; approaches to analysing marketing capability; e-marketing; branding; customer relationship management; relationship management myopia; and, the decline of loyalty. The book retains the key features that make it essential reading for all those ...

## Strategic Marketing Management: Planning, Implementation

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The benefits of strategic marketing management. The idea behind strategic marketing management is to adapt to your

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market as things change around you. The goal remains the same, but the path that leads you towards your goal can change. The benefits of implementing strategic marketing management are fairly recognizable in the business world.

## What is Strategic Marketing Management? Definition ...

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What is strategic marketing? Strategic marketing is a method through which an organisation differentiates itself from its competition by focusing on its strengths to provide better service and value to its customers. In a nutshell, the goal of strategic marketing is to make the most of an organisation ' s positive differentiation over its competition through the consumers ' perspective.

## The Role of Strategic Marketing in an Organisation

The Marketing Department has its Strategic Marketing Objectives to achieve (e.g. To sell 1000 more products in Market A in 12 months). Now it chooses the approach to achieve those objectives. This approach is called the “ Marketing Strategy ” .

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Strategic Marketing, Tactical Marketing: Key Definitions ...  
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Strategic marketing builds off of market knowledge to develop a customer-centered strategy, or plan and approach, to marketing campaigns with the ultimate goal of profitability for the organization. In order to define strategic marketing, you must also consider how this strategy applies to concepts like marketing research, social media marketing, consumer behavior, and more.

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## What is Strategic Marketing? - Learn.org

Stand out from the crowd and kick-start your career in marketing on our MSc Strategic Marketing Management. Learn the core concepts, discover how to develop and deliver successful strategy and explore specific areas, such as brand management or consumer behaviour including their aspects. Aston University, Birmingham

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A strategic marketing plan is often written as a report so the marketing manager can approve it with the board of executives. The strategic marketing plan must include a

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summary of the strategic plan and provide a situational analysis that includes the benefits and market opportunities for the business, a list of marketing strategies or approaches to get the message across and a marketing budget for the plan.

## Difference Between Strategic Marketing & Marketing Management

Nature and scope of strategy A strategy is a plan that integrates an organization ' s major goals, policies, decisions and sequences of action into a cohesive whole. It can apply at all levels in an organization and pertain to any of the functional areas of management. Thus there may be production, financial, marketing, personnel and corporate

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strategies, just to name a few.

## Strategic marketing management - SlideShare

International Strategic Marketing will provide you with a detailed understanding of contemporary marketing principles, techniques and trends from an international perspective to help you think independently and strategically. Academic contact: business-management@glasgow.ac.uk. Admissions enquiries: enquire online.

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